







Peprico: first big jobs we signed in NY.

They were on strike. Marquer +  
 Marquer +  
 Paul waited until the pickets got cold and set  
 Paul walked by 7  
 in their car men walked in with folding  
 chain and car holder. E  
 G,  
 ge, ✓ - so H.

Paul walked across 59th to Buelge &  
 snow. Paul ~~was~~ walked across 59th to  
 bridge to Brooklyn in the snow.



Naval Academy.

Naval Academy - took 15 men to  
 get <sup>one</sup> your number off the waterfront.

Mother would feed babies. Never  
 refuse.

Peut: man in the street in Baltimore.  
 took him to hotel - paid.

Parents methods to. //.



The man who cut the Rents' yard  
 - they drove 12 miles to visit him  
 Sunday when he was 10. Check he  
 was doing.

The Rents who went to California.

Father a reserve. Would employ people.

Will come up with blacks to go to County Jail. Give  
 them all a little money to spend. How much



It meant to them. They all had his business card.  
 I been to California and I see back.  
 ← 6 - Cal → I see back.

We don't care where nigger you are, were moving  
 "We do ✓ b z u / - z  
 you in jail."  
 " " ←

Never called them "nigs". He did ✓ ✓  
 civil rights were. This is how you deals with  
 4 / 3 6 6 →  
 other human beings. Take food to people Xmas +  
 6 6 6. knew who wouldn't have anything to eat.

Practically giving. Mom + Dad ✓ 6 ✓ 6 ✓ 6 //  
 they would have to do without to do that.  
 They - ✓ - ✓ - ✓ - ✓ 7 // Other - from  
 did that. // I didn't know it was unusual.  
 ✓ 6 ✓ 6 ✓ 6 ✓ 6



Mother <sup>was able to</sup> <sub>pick up</sub> £4 //

Orderly + organized / Man ahead, book ahead.  
! <sub>picked</sub> <sub>up</sub> <sub>from</sub> <sub>her</sub> // She had no enemies.

Father was very funny.

Father grew one bale of cotton one summer

- cost £35, sold \$200.

- Mother made a dollar in a minute.

We knew all the small cotton growers.



he fact that we didn't have much money was a big plus.  
7 & 7 - de v 7 2 e - 7 p /

Father knew all the circus people.

himself auction Friday. Day trader. ~~from~~

Buy + sell saddles. (o paper route).

Week bills for dumped ads. 14/15.

Arthur Temple Sr / Mrs Temple - limped, polio,  
ran the wheel of

- 1,000,000 acres of front. <sub>bank charities</sub>

- The \$100 front door.

know wealthy people around.



You find the way while you're trying  
I can be as hard as *Simons* if I have to be  
♩ = V = *Simons* ♩ = ♩ /

my mother's specialty extended.

Business fight: I'm the one who refuses  
to quit. #.



to eat her one son.

Mother was an expert on nutrition.  
Drink goat milk. Blend food.  
When I was 6 it went away.

The biggest day in her life was when I got  
into the Naval Academy.

It's hard to do anything for six years.  
♩ = V = *W*, ♩ six ♩

When you get in you had to kiss her goodnight.

After I got back from around the world

when you get a date with her.

Man as an IBM sales man :



No gain :  
 Very able to deal at executive level.  
 in young people. // single minded  
 upbringing // He was obviously an exceptional fellow in the  
 eyes of IBM /

Dedicated to success /  
 effervescent /  
 a rare talent  
 stems from  
 exceptional fellow in the

Wellesley Book + Arthur Hinchman.